



**TERM SHEET (Annex A)**

**Buyer's Name** : **SAMPLE COMPUTATION**  
 Buyer's TIN # : Verified TIN  
 Address : Philippine Address  
 Contact No. / Email Address : Required  
 Date : November 12, 2020

**Details**

| Unit No  | Level     | Unit description               | List Price   |
|----------|-----------|--------------------------------|--------------|
| T105.004 | 5th Floor | UNIT 504   Studio   24.48 sqm. | 4,448,931.93 |

**4,448,931.93**

**A. Computations (INSTALLMENT )**

|                                 |  |
|---------------------------------|--|
| List Price :                    | 4,448,931.93   |
|                                 | <u>4,448,931.93</u>                                  |
|                                 | <b>4,448,931.93</b>                                  |
| Transfer & Registration charges | 355,914.55   |
|                                 | <u><b>NET TOTAL SELLING PRICE : 4,804,846.49</b></u> |

**B. Payment Terms**

|  |   |
|--|---|
| <b>Reservation Fee</b>   | <b>30,000.00</b>                            |
| Reservation Date: November 12, 2020                              |   |
| <b>12% Downpayment, net of reservation fee</b>                   | <b>503,871.83</b>                           |
| spread over 36 months @ <u>13,996.44</u> per month               |   |
| starting from : _____  |   |
| up to : _____  |   |
| <b>88% Balance shall be paid in CASH / Bank financing</b>        | <b>3,915,060.10</b>                         |
| before move-in or upon turnover of the unit whichever is earlier |   |
| <b>Transfer &amp; Registration charges</b>                       | <b>355,914.55</b>                           |
| will be paid before move-in                                      |   |
|  | <u><b>TOTAL PAYMENTS : 4,804,846.49</b></u> |

**Notes : v8.1\_G|12/88/30**

- 1 Reservation fee is NON-refundable and NON-transferable,
- 2 Pricelist is VAT-inclusive where applicable,
- 3 Prices are SUBJECT to change without prior notice,
- 4 EL Camino Developers Cebu, Inc. reserves the right to correct accordingly any and all typographical errors in this pricelist,
- 5 ALL checks should be made payable to El Camino Developers Cebu, Inc.,
- 6 Pricelist does NOT include move-in charges, applicable utility connections and other related charges including, but not limited to, electrical, water and telephone/internet connections, association dues,
- 7 Pricelist EXCLUDES any and all financial and incidental charges related to loan releases including, but not limited to fire insurance, mortgage redemption insurance, etc.,
- 8 Failure to pay 1st equity within 30 days or as scheduled, after reservation shall automatically cancel this contract.

|                    |                  |                 |                         |                    |
|--------------------|------------------|-----------------|-------------------------|--------------------|
| Prepared by:       | Checked by:      | Noted by:       | Approved by:            | Conforme:          |
| Juvelyn L. Garupil | Adorah Ouano     | Marie Rose Yulo | Jose Franco B. Soberano | Sample Computation |
| Admin Staff        | Admin Supervisor | VP - Sales      | COO                     | Buyer              |